# Kalamazoo Regional Educational Service Agency (RESA)

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#### A. General Information

ISDs serve as a central support system for all public, charter and non-public schools that operate within their district. There are 57 Intermediate School Districts (ISDs) or Regional Education Service Agencies (RESAs) in the state of Michigan. No two are exactly alike. Each bases its work on the specific needs of its constituent public school districts. All offer leadership, programs, and services in the areas of instruction, career and technical education, special education, technology, and business related functions.

	FY 2020-2021			
Total Budget	\$ 116,720,552	(note: excludes capit	al projects fund)	
Pupil FTEs	35,283.88			
ISD Employees	1,065			
Constituent Districts, PSAs, Nonpublic Schools	28			

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As ISDs seek to provide leadership, programs and services to their constituents, staff seek out best practices, gain state and national educational perspectives, gather knowledge and skill levels that reflect the latest trends, innovations, and challenges. This requires more travel to conferences and trainings than you would typically experience in a K-12 school district.

Dates	Purposes	Locations		
Dates	Purposes	Locations		
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Dates	Purposes	Locations		

# C. Contract Information

ISDs occasionally enter into contracts with vendors to perform specific services that would not be cost effective or reasonable for the ISD to provide on its own. ISDs must follow state requirements for seeking competitive bids on some purchases. Below are the contracts required to be reported under this section.

Subject Matter			Cost	Bid?	Signed by	Position
Kalamazoo Mechanical, Inc.	Woodsedge Chiller & Boiler, West Car		\$504,959	Yes		Asst. Supt for Business Services
Sinclair Recreation, LLC	West Campus Head Start	Playground Remodel	\$184,919	Yes	Rachel Roberts	Exec Director PreSchool Programs
The Sobie Company	West Campus Floori	ng Replacement	\$133,855	Yes	Scott Thomas	Asst. Supt for Business Services
Cornerstone Construction Management Inc.	West Campus Sensory & Toilet Room Re	emodels & Woodsedge Quiet Rooms	\$140,500	Yes	Scott Thomas	Asst. Supt for Business Services
Continental Flooring	Woodsedge Floorin	g Replacement	\$404,300	Yes	Scott Thomas	Asst. Supt for Business Services

## D. Contract Modification Information

Any contract modifications in excess of \$25,000 for the 2018-19 school year are detailed below.							
Modification Description Additional Amount Revised Total Bid? Signed by Position							

## E. Salary, Expense Account, & Supplemental Compensation Information

ISD employees are typically categorized by classification. All classifications are normally established according to demands of the position, level of responsibility, job functions performed, credentials and skills required, etc. Each classification falls into at least one established salary schedule, which takes into account such factors as seniority in position or in similar positions, comparison to similar jobs elsewhere in the community, cost of living factors, etc. In addition, some classifications require travel inside and outside of the ISD, attendance at meetings, and attendance at workshops and conferences. Expenses for these activities are strictly limited in a budget approved annually by the ISD Board of Education.

Employee		Salary	Exp. Acct.	Reimb. Exp.	Suppl. Comp.
Superintendent		\$ 216,632	\$ 7,200	\$ 1,000	\$ 11,499
Asst super		\$ 142,616	\$ 7,200	\$ 1,000	\$ 15,278
Asst super		\$ 142,616	\$ 7,200	\$ 1,000	\$ 20,278
Asst super		\$ 142,616	\$ 9,600	\$ 1,000	\$ 45,278
Asst super		\$ 140,057	\$ 7,200	\$ 1,000	\$ 15,202
Consultant		\$ 133,620	\$ -	\$ -	\$ -
Asst super		\$ 128,254	\$ 7,200	\$ 1,000	\$ 9,848
Director		\$ 127,837	\$ 3,300	\$ -	\$ -
Director		\$ 127,837	\$ 3,300	\$ 1,000	\$ 3,835
Director		\$ 127,837	\$ 3,300	\$ 1,000	\$ 3,835
Director		\$ 120,137	\$ 3,300	\$ 1,000	\$ 13,604
Administrator		\$ 116,370	\$ -	\$ 1,000	\$ 3,491
Principal		\$ 114,282	\$ -	\$ 1,000	\$ 3,428
Administrator		\$ 114,282	\$ -	\$ 1,000	\$ 3,428

Administrator/Principal		\$ 1	12,023	3,300	\$ 1,000	\$ 3,361
Director		\$ 1	12,023	3,300	\$ 1,000	\$ 3,361
Director		\$ 1	10,013	3,300	\$ 1,000	\$ 3,300
Infrastructure Mgr		\$ 10	09,361	-	\$ -	\$ -
Administrator		\$ 10	09,361	-	\$ 1,000	\$ 3,281
Administrator		\$ 10	08,275	-	\$ 1,000	\$ 3,248

## F. Fiber Optic/Cable Equipment & Operating System Software for Fiber Optic/Cable Equipment Networks

Many ISDs utilize fiber networks which benefit students and the community. These high capacity broadband networks interconnect districts, improve the delivery of Internet, instructional, and administrative resources while reducing over-all costs. Through partnerships, ISDs, local schools, county and other governmental units, and Central Police Dispatch (911), have access to fiber wide-area networks that are more affordable for all partners.

			Expenditures for Fiber Optic or Cable		
Fund Source	Vendor		Equip. or OS Software		
No expenditures in 2020/21 for fiber optic or	cable equipment or operating system	n software for fiber optic or cable ed	juipment networks.		

# G. Public Relations, Polling, Lobbying, and Legal Services

The 57 intermediate school districts (ISDs) or regional educational service agencies (RESAs) were created by the legislature in 1962 to bring about quality and equitable educational opportunities to students and schools throughout the state. Because public education is funded and regulated by the state and federal government, it is necessary for ISDs to use some resources to fund activities that promote public accountability, research, and government communications. The guiding principle for all activities of this nature is to advocate for the children we serve.

Vendor		Services	Amount	
Karoub Associates		Lobbying	\$13,800	
Clark Hill PLC		Legal Services	\$30,173	
Butler Law Group, P.C.		Legal Services	\$475	
Secrest Wardle Lynch Hampton Truex & Morley		Legal Services	\$777	
Thrun Law Firm PC		Legal Services	\$41,064	

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Cost savings can often be realized by contracting with individuals for limited, specialized projects. For the fiscal year 2018-2019, the following projects and services were accomplished under contracts that exceeded \$25,000:

Name	Amount	Project(s)	Services
CONTROLNET, LLC	\$28	,606.00 Heating-Cooling	Maintenance
EDUSTAFF, LLC	\$467	,510.00 Instructional Coaching	Teachers/Parapros
EVAL	\$35	,000.00 Evaluation Technical Assistance	Departmental Training
Jacquelyn Babinski		\$40,000 Legal Settlement	
POWERSCHOOL GROUP LLC	\$56	,520.00 Efinance Plus Implementation	
Puryear, Cheri	\$60	,000.00 Volunteer Income Tax Assistance	YOU Initiative
Q3 TECHNOLOGIES	\$	176,518 Fiber Optics	Installation Labor
STROVEN, JENNIFER		\$32,220 Early Childhood-Great Start Collaborative	e Contract Services
The Power in Presence LLC		\$31,900 Executive Coaching	
THRUN LAW FIRM PC		\$57,096 Legal Services	

#### I. Certain ISD Expenditures

Every organization requires leadership. ISDs within the State of Michigan have been charged by the Governor and the Michigan Department of Education to communicate, train, support, and lead educational initiatives defined by the state and federal government. Most recently these include, but are not limited to, the following: No Child Left Behind, newly enacted high school graduation requirements, the Michigan School Improvement Framework, and the new Grade Level Content Expectations for the core subjects. ISDs are required by law to meet the individual and specialized needs of students within our region including the areas of Title I, Special Education, and Career and Technical Education.

		\$ Amount	% of Budget		
Administrative costs		\$ 1,557,918	1.33%		
Public Relations, surveys, polling, lobbying legal fees		\$ 388,248	0.33%	(Includes \$86,289 also reported in G. above)	

J. Motor Vehicle Information  Because ISDs serve numerous districts, sometimes covering large geographic areas, certain vehicles might be provided for specific transportation needs.										
		Purpose								
		Maintenance								
		Maintenance								
		REMC Delivery Van								
		Maintenance								
		Maintenance								
		Education for Employment Supply Truck								
		REMC Delivery Van								
		Helpdesk VAN								
		Print Center Delivery Van								
		•								
	rve numerous districts, sometimes			Purpose	Purpose					